

From: Kurt Richard [REDACTED]
Sent: April 7, 2025 4:22 PM
To: Ben Berlinguette <bberlinguette@md.bonnyville.ab.ca>
Subject: Bonnyville Flying Club: Fuel sales proposal

MD CAO and Council,

The Bonnyville Flying Club has had many robust discussions around the future of the 100LL fuel sales at the Bonnyville Airport and after being the operator at CYBF for several decades we have decided that this operation falls outside of our mandate and we are now at the stage that we are open to accepting proposals to acquire our fuel system and operations under the below set of guidelines and information:

- Purchase of fuel system as is with an insured continuity plan to be able to provide this service to us as a minimum standard well into the future.
- Aviation grade fuel tank is roughly 15 years old, double walled 45,000L unit and has been inspected regularly with no defects to our knowledge and is in good operating condition.
- Aviation grade pump, cabinet, and pedestal (Older QT version, will require upgrading at some point in the future)
- Comes with 2 fuel ladders one small and mid sized. The very large one in the picture is Sunwest's.
- Pictures are attached.
- We would like a structure committing contractually to a small percentage to be levied to the club in perpetuity in trade for asking \$0.00 for good will. Current fuel sales average \$100,000 to \$125,000 per year. If the target budget for this could aim for \$5000/year as a baseline that would be what we are looking for.
- You will indemnify the club of all liability associated with the current and future operations of the fuel system and take over the requirement of providing liability insurance for the fuel sales.
- We would like to see a tiered pricing structure for club members and the general public.
- Ideally if members/public can establish credit with you I see it as a benefit for ease of use.
- The club will not be looking to participate in any ongoing maintenance or operation of the system.

We are proposing you look at how Westlock is currently operating cooperatively with a private operator and see whether or not this is a viable option for the MD of Bonnyville as we have engaged several fuel suppliers that are interested in complete system purchases as well as taking over the operation but in good faith the club feels it should first exercise this option to see if there is any interest from your prospective as the airport operator. We are ready to make a decision on this item at our next Club meeting and request a response from you by April 25, 2025

Sincerely,

|| Kurt Richard || President || Bonnyville Flying Club || [REDACTED] ||





